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NEWS ANNOUNCEMENT

For Immediate Release

AQUBANC JOINS BLACKBAUD DEVELOPER NETWORK

Charleston, SC May 18, 2005 – Blackbaud Inc. (NASDAQ: BLKB), the leading global provider of software and related services designed specifically for nonprofit organizations, announced today that Aqubanc, LLC has joined its developer network program.

James Cowen, CEO at Aqubanc, explains: *“At last year’s Christian Management expo Blackbaud became interested in partnering with Aqubanc after discovering our proven ability to work with several competing players within the nonprofit arena. We have been very pleased with the efforts and scrutiny put forth by Diana Gress, Channel Technical Services manager at Blackbaud, to help us cement our relationship in late 2004. Her efforts and those of the rest of Blackbaud team match our investment in this relationship.”*

Steve Dettor, Blackbaud’s Director of Channel Sales stated, *“It’s exciting when two companies combine products and resources to help make the job of mutual customers easier and more efficient.”*

Aqubanc provides Blackbaud users with Digital Check, Kodak and OPEX image scanners for use with imaging and form processing software tailored for the unique needs of non-profit organizations. These technologies accelerate how checks are deposited using Accounts Receivable Check and Check 21 electronic depositing, and, how data is recognized from the donation and order fulfillment documents with minimal use of OCR scan lines or barcodes. This is the first set of technologies to make nonprofit’s Development and Gift Receipting / Gift Processing groups equally happy.

Aqubanc Company Information

Aqubanc, LLC is a leading reseller of Check and Form Processing Solutions. Aqubanc[®] was formed by James Cowen in 2003, and, has set out to serve the needs of nonprofits and organizations by pursuing the highest mission possible: *Bank on Accuracy*[®]. Together with their customers, Aqubanc builds the kind of relationship that allows every customer to *Steward Your Resources*[™]. Aqubanc is based in Buffalo Grove, IL.

Blackbaud Company Information

Blackbaud is the leading global provider of software and related services designed specifically for non-profit organizations. Approximately 13,000 organizations use Blackbaud products and consulting services for fundraising, financial management, business intelligence and school administration. Blackbaud's solutions include *The Raiser's Edge*[™], *The Financial Edge*[™], *The Education Edge*[™], *The Patron's Edge*[™], *Blackbaud® Net Community*[™], *The Information Edge*[™], *WealthPoint*[™] and *ProspectPoint*[™] as well as a wide range of consulting and education services. Founded in 1981, Blackbaud is headquartered in Charleston, SC and has operations in Toronto, Ontario; Glasgow, Scotland; and Sydney, Australia.

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